

## **BIOVIVA PARTNERSHIP GUIDE**

### **AN INTRODUCTION TO BIOVIVA PARTNERSHIP GUIDE**

This book covers the entire partnership training guide of Bioviva company. It's written to explain detail segment of partnership relations, benefits, duties and responsibilities with Bioviva company. Our operation is designed to provides the means and need to invest in lives of individuals and organization at large. We are committed to providing and improving living standard of our partners through partnership scheme designed to counter negative cash flow and poverty.

At Bioviva, we understand the need of our partners. We make sure they remain viable in our decision making and have taken a step further into their personal well-being, so as to establish a more profound relationship for greater reward and opportunity .

This book, will guide you step by step on how to partner with Bioviva and receive your benefits. Furthermore, you are provided with frequently asked questions and answers for more understanding.

### **OBJECTIVE**

Our objectives is to ensue our parters' need are fulfilled in all regards. This include the following;

Elevating our parters from financial encumbrances

Adding value to living standard

Building franchises across the globe for partners to manage

Providing career opportunities for partners all over the world

Distinct exclusive services package for our partners only

### **SUMMARY**

Bioviva provides eminence partnership scheme fashioned to support, improve and creates channel for a more satisfactory living standard. The scheme provides a resounding divers means to be a part of Bioviva at no cost and enjoyed the unlimited benefits, ranging from finances to services across the world.

### **THE CONCEPT AND DEFINITION OF BIOVIVA PARTNERSHIP**

#### **Bioviva Brand Partnership**

These are members / stakeholders of the organization who has an agreement with Bioviva company, with the so aim of developing both parties financially, building and managing of franchise, career opportunities and exceptional services. Promoting the integrity, value, quality standard, products and services of Bioviva company, partner registration is completely free (zero rate). There are no charges associated with Bioviva partnership registration meaning, membership is absolutely free. The concept of our partnership is to help build both individuals and companies to a sustainable standard and ensuring we all remain viable in an ever changing and

increasing competitive world. Through the partnership scheme, we strive to ensure we add added value by giving back to the society through designed scheme packed with financial, services and career opportunity benefits.

## HOW IT WORKS

Bioviva invites all profession, individuals and companies to be a part of our rewarding partnership scheme by a simple indication of interest through the following medium; email contact, telephone contact and invitation / face to face meeting. Prospective partner can request on-line guide or visit our business address for further directives.

As prospective partner, you are taken through the guide, to understand how it works before proceeding to registration. After your registration, your one and only duty is “to promote products and services of Bioviva through every medium necessary”. Your effective promotions across your publicity medium will increase Bioviva customer base of which you are entitled to commission as benefits for the sales of our services.

We have designed a first class promotional aid, to assist you with your daily promotions of Bioviva services and products across your family, friends, business partners, organization etc. The Package consist of partnership cards with imprinted specific number to identify partner. Your role, is to offer potential client a chance of exceptional services at Bioviva with the card. Each card consist of specific number. Meaning you can target unlimited customer with this same card and number. Each card comes with a bonus of 10% on every patronage, free service on any patronage and free skin examination on any patronage (*to determine which customised blend will be more effective for customer's daily routine*). The benefits not limited to the ones already mentioned, you have the privilege of proud promotion, one able to reach sophisticated wide range of customers with shoulder high and result guaranteed.

## PARTERS STAGE EVOLUTION

The first stage will see our partner with a portfolio of maximum 10 active loyal clients. The growth of this portfolio may start from one or ten at once. Each client from partner is given specific percentage multiplication factor for benefits realisation in favour of partner. Partner customer must present a given card / quote the imprinted number at Bioviva to earn or receive the benefits mentioned above. We identify our partners along with associated multiplication factor through a given card / number for ease of payments of benefits.

The second stage will see partners percentage multiplication factor doubles as the maximum number of client remain 10 at each stage, up to the last level. The higher the stage, the greater the benefits. The stages are up-to five level. After the fifth level / stage, you are considered for franchise anywhere you deem fit in the world.

## PARTNERS BENEFITS / REWARD

### FINANCIAL REWARD

Partners clients are given various multiplication factor ranging from client umber 1 to 10 as maximum for the first stage / level. *Take the following as an example;* Cecilia an event planner became Bioviva brand partner earlier this year. Within two months, Cecilia brought ten clients that patronised Bioviva once in every month. The financial benefits due to Cecilia is as follow;

## PARTNERS PAYMENT COMMISSION (PPC)

Client portfolio

### KEY NOTE:

Average patronage sales = 45,000 per client

S = sales

PPC / AP = partner payment commission / Amount payable

MF = Multiplication factor

### STAGE ONE / LEVEL ONE

Description payable	Average sales	Multiplication factor	Amount
First client, stage one	45,000	0.05	2,250
second client, stage one	45,000	0.07	3,150
Third client, stage one	45,000	0.09	4,050
Fourth client, stage one	45,000	0.11	4,950
Fifth client, stage one	45,000	0.13	5,850
sixth client, stage one	45,000	0.15	6,750
Seventh client, stage one	45,000	0.17	7,650
Eight client, stage one	45,000	0.19	8,550
Ninth client, stage one	45,000	0.21	9,450
Tenth client, stage one	45,000	0.23	10,350

For your first client at single patronage at an average sales of 45,000, you will receive the following;

PPC = Sales x MF

PPC = 45,000 x 0.05 = **2,250**

For your second client, we have the following;

$$PPC = \text{Sales} \times MF$$

$$PPC = 45,000 \times 0.07 = \mathbf{3,150}$$

Assuming five client of different stages patronised bioviva in a single day, the following will be paid to your account;

$$PPC = \text{Sales} \times MF$$

$$PPC = 45,000 \times (MF1 + MF3 + MF6 + MF8 + MF10)$$

$$PPC = 45,000 \times (0.05 + 0.09 + 0.15 + 0.19 + 0.23)$$

$$PPC = 45,000 \times 0.71$$

$$PPC = \mathbf{31,950}$$

Partner payment commission is **31,950**. Using stage one / level one, calculate how much Cecilia will receive in a single day if all of her client (ten) patronise bioviva. **Ans: PPC = 63,000**

You can earn even more than **50,000** daily. Irrespective of where you are or live, you can partner with us and grow from nothing into owning franchise with Bioviva. You can be franchise manager within a year. Go on and do the mathematics yourself to see how much you can make in a day, on stage one category. This takes us to the second stage / level of brand partnership payment commission.

Recall at tenth client in stage one, you automatically qualified for the next stage which is “stage two”

At second stage your commission are nearly doubled starting from the very first client to the last. This same applicable to third, fourth and fifth stage. Every level deep attract higher commission till franchise stage / level is attained. Take the following as an example;

## STAGE TWO / LEVEL TWO

Description	Average sales	Multiplication factor	Amount payable
First client, stage two	45,000	0.07	3,150
second client, stage two	45,000	0.09	4,050
Third client, stage two	45,000	0.11	4,950
Fourth client, stage two	45,000	0.13	5,850
Fifth client, stage two	45,000	0.15	6,750

sixth client, stage two	45,000	0.17	7,650
Seventh client, stage two	45,000	0.19	8,550
Eight client, stage two	45,000	0.21	9,450
Nineth client, stage two	45,000	0.23	10,350
Tenth client, stage two	45,000	0.25	11,250

Assuming five client of different stages patronised bioviva in a single day, the following will be paid to your account;

$$PPC = \text{Sales} \times MF$$

$$PPC = 45,000 \times (MF1 + MF3 + MF6 + MF8 + MF10)$$

$$PPC = 45,000 \times (0.07 + 0.11 + 0.17 + 0.21 + 0.25)$$

$$PPC = 45,000 \times 0.81$$

$$PPC = \mathbf{36,450}$$

partner payment commission is **36,450**. Using stage two / level two, calculate how much Cecilia will receive in a single day if all of her client (ten) patronise bioviva. **Ans: PPC = 72,000**

You can be anywhere in the world carrying out your daily routine, and constantly receives payment from Bioviva as benefits for your client patronage.

“Amanda almost fainted when she received the news of her bounced cheque. Amanda, has long wished to study “marketing” pre-degree course in Lagos. It was the final day of registration and she had no hope of saving her academic for the year 2018. Sad and discouraged, she tossed her phone that wouldn’t mute every notifications to the floor. As her phone fell upward, she saw Bioviva payment notifications along with bank. “someone just walked into Bioviva with sound patronage”. That someone is, Amanda’s client (Bioviva partner)

and the notifications that won’t stop; is Bioviva and bank payment alerts.

### **PRODUCT PARTNERSHIP PAYMENT COMMISSION PPPC**

The commission on products is more direct. Partners receives 5% commission for every products sold.

Example, Cecilia client “Isabella” bought products worth 100,000 during her service patronage worth 45,000 at Bioviva. Isabella, Cecilia client, is client number 9, on stage two / level two of Bioviva partnership scheme. The payment commission due to Cecilia is then calculated as follow,  $5/100 \times 100,000 = 5,000$

Cecilia products partnership payment commission | **PPPC = 5,000**

Now, calculate for services partnership payment commission (SPPC)

*Other benefits include but not limited the following;*

- a. Adding value to lives,
- b. Building franchises across the globe for partners to manage
- c. Providing career opportunities for partners all over the world
- d. Distinct exclusive services package for our partners only

## **GETTING STARTED**

### **BECOMING A PARTNER**

#### **A Step by step given guide**

Getting started with our partnership scheme require nothing other than few traditional simple steps to guarantee your benefits. The process is to ensue you are not left out of the benefits after a good hard work. To begin with, we believe you have studied “Bioviva Partnership Training Guide” up to this very point, and have understanding of how it works, our services and what to expects as benefits for your effort and so on. Haven met this criteria, proceed to registration. You can register in two ways;

#### **1. ON-LINE REGISTRATION:**

The on-line registration portal aid quick registration and fast access to your dashboard. After successful registration, you will receive an email from Bioviva which will contain your card number. If you desire a hard copy of the cards kindly contact with the overleaf address. You have the option to pick it up at Bioviva address or an arrangement for home/office delivery will be made.

#### **2. REGISTRATION AT OFFICE ADDRESS:**

You have the option to visit Bioviva company for personal registration. Upon your successful registration, your card / number will given to you right away along with other packages. We can help you throughout the registration process till your dashboard is created which is the final process.

## **REQUIREMENTS**

These are data you will provide during the registration;

- i. Name
- ii. Contact address
- iii. Telephone and email contact
- iv. Passport photograph

## **DESIGNATED BANKING COORDINATES FOR PC PAYMENT**

- I. Bank name
- II. Bank address
- III. Account name
- IV. Account number

Given the provision of the above information, please proceed to the registration portal or visit us to get started.

Click or type in the following in your browser to commence registration on-line [www.bioviva/partners.ng](http://www.bioviva/partners.ng) or us on the overleaf address to commence registration.